**SEMINAR CODE: PMC01** 

# The PI ETA Mission Challenge

## Comments from past participants

"The PI ETA Mission Challenge was indeed enjoyable! The challenge was an interesting combination of "a little adventure" and practical financial management training. I felt more confident after participating in the challenge as it taught us the value of not making any unnecessary assumptions in the decision process and to consistently think "outside the box" in all my future undertakings. I hope to join other PI ETA seminars in the future!"

Mr. Herdy Pratomo, Bank Finconesia, Indonesia.
[Class of August 2005]

"The challenge was indeed a practical exploration in competitive dynamics, involving "horse-trading", probability assessment, strategic thinking and street smarts."

Mr. Dennis Yap, Phillip Securities Pte Ltd, Singapore.[Class of August 2005]

"PI ETA Mission Challenge makes me think outside the box. It is always good to have such a refreshing seminar after working for few years to have a bigger picture."

– Mr. Teyu Che Chern, Phillip Securities Pte Ltd, Singapore. [Class of August 2005]

"The training is able to change the way we think from our old mindsets that used to be skewed by preset ideas. By attending this training, you have to be prepared to expect the unexpected. We enjoyed the training!"

– Mr. M. Janu Isnadi, Bank Finconesia, Indonesia. [Class of August 2005]

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## Highlights

- Be on a "first-of-its-kind" Mission Challenge that "Challenges The Way You Think!"
- Have the opportunity to meet new people, exercise and develop Networking Techniques
- Have the opportunity to be challenged to constantly think outside the box
- Learn Strategic Planning under unusual circumstances with lessons that one can take back
- Redefine one's own strategic thought process in an exciting and challenging environment
- Burn calories as you are constantly on your feet, thinking and "trekking" around Sentosa Island
- Learn team-building techniques and leadership qualities required to win in today's extremely competitive marketplace
- "Recharge" your mind, and be revitalized for new challenges ahead

Challenge Facilitators Dr. Jeffrey C. K. Lim, Ph.D., C.Sci., C.Math., FIMA, FCPS, FRM, PRM, B.Fel.

Mr. Adam K. K. Wong, B.Acc, FCPA, Certified Professional Trainer

Challenge Duration 1<sup>st</sup> Day, 2:00pm to 6:00pm 2<sup>nd</sup> Day, 9:00am to 6:00pm 3<sup>rd</sup> Day, 9:00am to 12:00pm

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### Mission Challenge Background

Many of us have been caught up in the "rat race" for too long, and often times, we seem to have lost touch with the idea that we should continue to challenge our own set norms and ideas. This Mission Challenge is set to be in line with PI ETA's corporate statement, i.e., "PI ETA: Challenging The Way You Think!". Underlying our corporate philosophy is a sound principal which PI ETA adopts, which is: "PI ETA: We Make No Unnecessary Assumptions!" Often, we make unnecessary assumptions that lead us to arrive at wrong results, which then cause us to make wrong decisions. This mission challenge simulates the evolving financial markets using a parallel physical challenge, and ensures that participants who go through the physical and mental challenges set by the PI ETA Mission Challenge are able to relate their experiences back to their respective business environments. The Challenge will also "recharge" one's mind, and revitalize one for life's challenges ahead. Organizations that send their employees to us will get back "new" employees.

### Mission Challenge Content

#### > Introduction

A Strategy For Survival

### Mission Challenge Explained

- Overview
- Objectives The Mission
- "Attack Plan"
- How to be a Winner

#### Team Dynamics

- Networking Moments forming strategic alliances
- Natural Selection
- The Birth of A Leader
- The Challenge in Blending In and Standing Out

## > The Mission Challenge

- Understanding The Mission
- Planning The "Attack"
  - o Reviewing The Mission
  - o Understanding The Environment
  - o Gathering Intelligence
  - o Resource planning and trade offs
  - o Time and space considerations
  - o Determining the key vs. the critical success factors
  - o Contingency planning
  - o Finalizing The "Attack Plan"
- D-Day Execution
- Expecting The Unexpected

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### > Mission Debrief

• Lessons Learnt From The Challenge

#### > Award Presentation

- Everyone's a Winner
- Something Special For A Special Team

#### **Benefits of Attendance**

Participants would be awakened to their intellectual, inventive and imaginative side. They will have a fun-filled revitalizing time and can expect to return to their organizations feeling renewed and mentally recharged for the challenges that lay ahead.

#### Who should attend?

People who want to increase their mental productivity level, have fun, meet new people and be challenged into trying new things and new ideas.

#### **Challenge Facilitators**

**Dr. Jeffrey C. K. Lim**, certified Financial Risk Manager (FRM¹) and certified Professional Risk Manager (PRM²), is currently the Managing Director of PI ETA Consulting Company, a Treasury & Financial Risk Management Consulting Company.

A Chartered Scientist (C.Sci.<sup>3</sup>), a Chartered Mathematician (C.Math.<sup>4</sup>) and an elected Fellow of the Institute of Mathematics and Its Applications (IMA), U.K. (FIMA), Jeff earned his Ph.D. in Stochastic Financial Modeling from the University of Cambridge in England. Jeff's research interest at Cambridge was in the area of Arbitrage Opportunities occurring in the Mispricing of Financial Options, and his original research culminated in the publication of his doctoral dissertation entitled: "Multi-period Mean-Variance Option Portfolio Strategies".

Jeff was an authorized Securities & Financial Derivatives Representative in London, having been certified by The Securities and Futures Authority (SFA) in England, where he started his career as a Derivatives Analyst with Nomura International in London, England. He subsequently joined NatWest Markets from London, England to become its Head of Currency Structured Products for South and South-East Asia. Jeff then moved to American Express Bank to become its Director of Structured Products, prior to assuming his current position.

<sup>1</sup> The Financial Risk Manager (FRM) designation is awarded by The Global Association of Risk Professionals (GARP), U.S.A.

<sup>&</sup>lt;sup>2</sup> The *Professional Risk Manager* (PRM) designation is awarded by The Professional Risk Managers International Association (PRMIA), U.S.A.

<sup>&</sup>lt;sup>3</sup> The Chartered Scientist (C.Sci.) designation is awarded by The Science Council, U.K.

<sup>&</sup>lt;sup>4</sup> The *Chartered Mathematician* (C.Math.) designation is awarded by The Institute of Mathematics and Its Applications (IMA), U.K.

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Jeff has also contributed to the development and enhancement of talent and infrastructure for Singapore's financial center as a guest Professor at the National University of Singapore's Center for Financial Engineering, where he was responsible for the curriculum of its Master of Science degree program's core modules in Financial Derivatives and Treasury Management. In addition, Jeff has also been invited by the Nanyang Technological University and the Singapore Management University to share his expertise in a similar capacity. In recognition of Jeff's expertise and experience in the field of Treasury and Financial Risk Management, the University of New South Wales Asia appointed Jeff to be its first Adjunct Professor with the university's Division of Business and Humanities.

At PI ETA Consulting Company, Jeff was Principal Inventor in two of the Patents that the company currently holds – one in Treasury & Financial Risk Management Systems, and the other in Knowledge Management Systems.

Professionally, Jeff is a Fellow of both The Global Association of Risk Professionals (GARP), U.S.A. and The Professional Risk Managers International Association (PRMIA), U.S.A. He is also an elected Fellow of the Cambridge Philosophical Society, U.K. (FCPS) and a Life-time Member of The Cambridge Society, U.K. Jeff is also honoured to be a Fellow of The Cambridge Commonwealth Society, U.K., having been previously awarded the Cambridge Commonwealth Trust and the Shell Group of Companies Doctoral Research Scholarship.

As a special recognition of Jeff's professional achievements, on 9 April 1999, Barons Who's Who conferred Jeff with the Barons Fellowship status, making him a Barons Fellow (B.Fel.). This award by their Charter, is limited to only the top 10% of those selected for publication in Barons Who's Who International.

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**Mr. Adam K. K. Wong** is a Business Domain Expert Facilitator with PI ETA Consulting Company. He is also an adjudicator of the Financial Industry Disputes Resolution Centre in Singapore.

Prior to his current appointments, he was a General Manager with Standard Chartered Bank and other international banks with 22 years of successful track record in Cash Management, eCommerce, Corporate Banking and Trade Finance and Small & Medium Enterprises. Having strong strategic orientation and regional exposure in South East Asia and Hong Kong, he is credited with significantly growing global banks' SME assets by 450% and net profit by 140% over a 3-year period in Singapore. He also started a new cash management business for a leading bank in Asia and grew it to a multi-billion business annually.

Adam is a very experienced trainer who has a gift of making complicated subjects simple. He has conducted numerous workshops for banks in Singapore, Hong Kong, Shanghai, Taiwan, Bahrain, Sri Lanka, Vietnam, Indonesia, Malaysia, and Pakistan with consistently good appraisals. He is one of the few successful developers of training programmes accredited under the Institute of Banking and Finance Standards

Mr. Wong is a Fellow Chartered Accountant (Singapore) and a Fellow Certified Public Accountant (Australia). He is also a Certified Credit Risk Management professional, a Certified Professional Trainer and member of the Singapore Institute of Directors.